

May 2023 Newsletter



**UNIVERSITY OF
SOUTH FLORIDA**

Office of Supplier Diversity

The graphic features a background image of a bull in a field. Overlaid on the image is the University of South Florida logo and text. A circular seal on the right side of the graphic contains the text 'SAVE THE DATE - SAVE THE DATE - SAVE THE DATE' around the perimeter and 'October 27' in the center.

**UNIVERSITY of
SOUTH FLORIDA**
Office of Supplier Diversity

SUPPLIER DIVERSITY DAY
Friday, October 27, 2023
9:00 AM - 3:30 PM
Tampa Campus
Marshall Center

SAVE THE DATE - SAVE THE DATE - SAVE THE DATE
October 27

2023 Mentor Protégé Program is Here!



UNIVERSITY of
SOUTH FLORIDA

Office of Supplier Diversity

in partnership with **SKANSKA**

The upcoming Mentor Protégé cohort will kick off in **August 2023**. If your firm is a small diverse construction-focused business and has been in business for one year, we encourage you to complete the application process and attach your capabilities statement and submit it to one of the community organizers below.

NAACP

St. Pete Collective

Women's Business Enterprise Council of Florida

Prospera

Manasotal Black Chamber of Commerce

[For more information please visit our website here](#)

Supplier Diversity Discussion

Do Small Businesses Need a Supplier Diversity?

For the better part of the last two decades, businesses took a simple approach to **supply chain management**: Make supply chains as cost-effective as possible. That meant consolidating vendors and optimizing expenses. Why place seven orders with seven different suppliers when you can make bulk purchases from two?

This worked perfectly fine as a strategy – until the pandemic hit and opened up a COVID-sized hole in conventional thinking.

To learn more about the benefits of implementing your own supplier diversity program please visit:

<https://www.businessnewsdaily.com/supply-chain/small-business-supplier-diversity>

Business Development Calendar Events

Understanding Business Cash Flow Management

May 4, 2023 10:00 am - 12:00 pm

Uptown Chamber University Area CDC 14013 N 22nd St
Tampa, FL 33613

Topic: Cash Flow Management

Ever wished you had a crystal ball to help predict your business outcomes? Well, you do! And, it's probably sitting on a shelf collecting dust. Get rid of the excuses that keep you from looking at the numbers. We'll teach you how to comprehend your business' financial statements so you can focus on the big picture. After this course, you'll be able to use the numbers to evaluate the condition of your business

and effectively manage its financial performance by learning how to:

- Read, review, and understand your statements in as little as one hour per month
- Use your statements to recognize negative trends before it's too late
- Speak the same language as your banker and CPA
- Perform vertical & horizontal comparative analyses
- Ask financially intelligent questions

Speaker(s): Marvalene King

Co-Sponsor(s): Uptown Temple Terrace Chamber of Commerce

Fee: No Cost

Register at <https://ic.eshcfl.org/reg.aspx?mode=event&event=675430052>

Competitive Bidding - Bid Pricing Basics

May 8, 2023 9:30 am - 12:00 pm

Entrepreneur Collaborative Center, 2101 E Palm Ave,
Tampa, FL 33605, USA

Topic: Government Contracting

This workshop will help businesses understand the bidding process for government agencies. Topics covered include: improving the odds; proposal preparation; how to create a winning capability statement; and types of solicitations.

Learn to create successful bids or brush up on your current techniques and processes.

Speaker(s): Janette Blanco

Co-Sponsor(s):

Fee: No Cost

Register at <https://ic.eshcfl.org/reg.aspx?mode=event&event=675430055>

To see all events please [click here](#)

USF Capital Renewal Program Projects Map

Our **Deferred Maintenance Projects Interactive Map** allows users to see the location, impact, and details of each of the 87 projects being undertaken with the \$72.8M received from the State. On the right side of the map, you will see a clickable list of the projects. Clicking on a project will zoom to the project location and highlight the building(s) impacted. Details about the selected project are displayed in the upper left of the map.

*Please know that these projects may or may not be available but they can give you an idea of what to expect in the next few years.

To Find Current Opportunities please visit the following websites:

[USF Public Solicitation Portal](#) (ITN - Opportunities)

[Facilities & Design Construction Services](#) (Continuing Service Contracts and Major Projects)

Instruction to access projects on the Florida Administrative Register:

[**https://www.flrules.org/default.asp**](https://www.flrules.org/default.asp)

The site offers options for notifications and project-by-project searches on the F

To set up notifications:

1. Click on "Subscribe for Notifications" under "I What To" on the top left side of the page

To do a project search:

1. Click on the "Go" button under "Advanced Search" at the bottom right of the page
2. Select "Search in Florida Administrative Register"
3. In the "Keywords for Full-Text Search" Type: University of South Florida

4. Skip the "Department Name" and "Division Name" boxes
5. Within the "Section" box, scroll down and select "Notice of Bid/Request for Proposal"
6. Skip the "Issue: box and "Rule Effective Date"
7. Accept the default dates in the "Register Publish Date" unless looking for projects older than one year

University of South Florida | 4202 E. Fowler Avenue, SVC 1073, Tampa, FL 33620

[Update Profile](#) | [Constant Contact Data Notice](#)
Sent by osd@usf.edu powered by



Try email marketing for free today!

