



David C. Anchin Center

FOR THE ADVANCEMENT OF TEACHING

Empowering Educators Today to Build the Schools of Tomorrow

Integrative Negotiations

How to get your way AND make friends

TECO Hall, Anchin Center USF College of Education Tampa campus

Are you struggling in negotiations? Do you have difficulty getting your point across effectively? Negotiations can be learned, and there is a whole research field focusing on negotiations, and how specifically women and minorities can best advocate for themselves. Join us for this talk to learn more about the tools and strategies you need to succeed in negotiations. Negotiation can be intimidating, but by focusing on expanding mutual gains instead of engaging in disputes, it can become less daunting. This workshop will teach you the skills and strategies needed to navigate negotiations effectively. Through interactive examples and hands-on learning, we'll discover the ins and outs of successful and collaborative deal-making!







THURSDAY, SEPTEMBER 12, 2024





FREE TO ATTEND

SPACE IS LIMITED

https://tinyurl.com/nagyanchin

Meet the Speaker Noémi Nagy, Ph.D.

Assistant Professor, USF College of Education



Dr. Noémi Nagy is an assistant professor at the USF College of Education, Department of Leadership, Policy, and Lifelong Learning. Her award-winning research program focuses on diversity, equity and inclusion at the workplace, lifelong career development, and positive organizational psychology. Her research has a global frame of reference and centers around sustainable career development in an aging and increasingly diverse workforce. Her interventions support professional thriving and aim to create sustainable societal change for a more peaceful and collaborative world (of work).



